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ASSESSMENT OF BONDS UTILISATION IN THE NIGERIAN CONSTRUCTION INDUSTRY

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ABSTRACT

Default by contractors in meeting the time and cost performance of a project is usually counterproductive. Considering safety from the high financial burden of construction projects, clients are compelled to seek a level of guarantee in bonds to safeguard them from financial problems and provide an incentive for proper and timely completion of the project by the contractor, thus, minimising failures and risks. Therefore, the study assessed the level of bond utilisation in the Nigerian construction industry, with a view to examining the benefits of its utilisation in construction projects. A survey method was adopted in which questionnaires were used to collect data from respondents. With a response rate of 45.30% (164 of 362), the collected data were analysed using descriptive and analytical scientific method. It was found that the level of bond utilisation in the construction contract is high, with a performance bond and Advance payment bond being the most commonly used construction bond types.



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Assurance of performance and financial security are the major benefits of bond utilisation. The study recommends that there is a need for more enlightenment of construction participants on the various types of bond used in construction contracts.

Keywords: Bond, Construction Industry, Construction Professionals, Financial Experts, Insurance Experts, Nigeria

1. INTRODUCTION

The construction industry is the cornerstone of the socio-economic development of nations of the world. It drives infrastructural provisions such as roads, schools, hospitals and other basic facilities (SAIDU; SHAKANTU, 2016); and the industry is adjudged the leading sector in any country (ADEWUYI; ODESOLA, 2015).

Thus, the industry is responsible for the physical transformation and development of the environment (OKE at al., 2013). In spite of the enormous benefits of the construction activities, construction projects are facing some challenges from failures, which results to project abandonment, delay in project delivery, cost inflation, poor quality of work and a high initial cost of the project (OGUNSEMI; AJE, 2006). In order to guide against these challenges be-devilling the construction industry of Nigeria, bond was introduced (OJO, 2011; OKE et al., 2015).

A construction bond is an instrument introduced to protect and/or indemnify its recipients against such negative occurrence; and for its benefits to be fully enjoyed, there must be practical implementation and enforcement of the bonding provisions and/or conditions. (OKE et al., 2015). Although, bond in construction contract was seen as a mere formality in the course of negotiating contractual terms and conditions by both clients and contractors (OJO, 2011).

Bond is an essential feature of the construction industry, and the first known record of contract bond evolved from the Mesopotamian region around 2750BC and has been part of the construction industry (SWEET, 2000). Bond was addressed in the first known written legal code and the oldest surviving written surety contract, recognizing the need to protect the taxpayer from contractor's failure. Most standard form of building contact requires the provision of bonds by the main contractor to the project owner (MCLYNTRE; STRISACHEK, 2005).



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Contract bonds, used seriously in the construction industry are a guarantee from a surety company to the project owner (obligee) that the general contractor (principal) will stick firmly to the provisions of the contract (KANGRI; BARKHEET, 2001).

The bond system is essential in construction projects, commonly perceived to provide a level of financial protection and incentive for proper and timely performance of the project (HARRELL, 2003). However, in spite of the benefits of bonds, its usage has its own problems such as increased cost to the contractor and reduces the profitability of the project (MUHAMMED, 2012). The money that would have been used in improving the financial position, cash flow etc., of the contractor, is been used to obtain bonds to the client (HENRY; AMMAR, 2005).

Oke and Ogunmola (2014) assessed the effects of retention bond on the performance of construction projects executed by the Ministry of works in Ondo state, Nigerian. The study reported a significant relationship between retention bond and project cost and time performance. Hassan and Adnan (2018) assessed the problems and abuse of performance bond in the construction Industry of Malaysia and found that the lack of uniformity and inconsistency in the contents of guarantee/bond forms results from the one-sided interpretations found in the contracts.

Oke and Ogunsemi (2016) carried out a study aimed at examining the effect of stakeholders, project characteristics and bonding decision factors on the administration of construction bonding using structural equation modelling within Lagos and Ondo states; and found that these variables have an effect on the success of bonded construction projects.

In a similar but separate study, (OKE, 2016) evaluated the risks that are associated with bonded and unbonded projects with a view to ascertaining their effects on overall construction projects success. The study utilised data from construction participants in Lagos and Ondo states. The study revealed that financial soundness of the issuer also known as credit risk has a major effect on projects with bond while for projects without bond, liquidity risk requires the most attention.

It is obvious that among the few available studies on bonding especially in Nigeria, there is little or nonexistence of studies that were carried out in Abuja, the geographical area of this study. Thus, the need to assess the level of bonds utilisation



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and its benefits among the construction companies in Abuja. The aim of this study is to assess the level of bonds utilisation in the Nigerian construction industry. The specific objectives of this study are to assess the level of bond utilisation in construction projects and to examine the benefits of its utilisation in construction projects.

The outcome of this study will add to the body of existing knowledge available regarding bonds utilisation and management in the construction projects. In addition, the level of awareness of bond utilisation and benefits will improved be among construction participants and the industry in general.

2. CONSTRUCTION BOND

A construction bond is a written agreement in which one party (the surety) guarantees that a second party (the principal) will fulfil its obligations to a third party BOSWELL (2010). Bonds is a tripartite agreement between the surety, the project owner, and the contractor on the project. Kangari and Bakheet (2001) opined that even though the underwriting process of surety bonding is considered as a line of insurance; it has many similar characteristics to a bank lending process because the applicant, in either case, is being judged as a credit risk.

OKE et al. (2015) assert that contractor most often transfers the risk of contractor default to a surety company through the submittal of contract bonds. Bonds constitute a legal guarantee that the project will be completed as expected. In instances where a bonded contractor fails to perform, the bonding company will provide some form of restitution to the owner (OKE et al., 2015)

A construction bond also is known as contract bonds is usually undertaken by a bank or other financial institution and is aimed at making payment to the client/employer up to a stated aggregate amount (i.e. bond amount) in defined circumstances (NDEKUGRI; RYCROFT, 2009).

According to Huang (2008), construction contracts require contractors to furnish performance securities that serve as fundamental financial management tools for project owners to transfer contractor default risks to security providers. Were good practice is followed in the prequalification, selection and appointment of contractors and sub-contractors/suppliers, there may not be the need for bonds and guarantees utilisation (JACK et al., 2006).

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Bond provisions normally increase the cost and time of a project, this was

confirmed by Oke et al. (2013) who observed a significant relationship between the

cost of the bond and initial cost; final cost; cost overrun; the number of days to secure

bond; initial time, final time and time overrun.

2.1. Classification of Bonds

Deng et al. (2004) pointed out that the major difference is whether or not there

is any condition to be met before the obligee is entitled to claim the bond. Based on

the bonds condition, bonds are generally classified into two main categories according

to MICHAEL (2003), and they are conditional bond unconditional or on-demand bonds.

a) Conditional Bonds

Conditional bonds can be identified as that in which payment was made as

conditional upon proof of breach of underlying contract (as opposed to a mere notice

of a breach) by the contractor. Therefore, in practical terms, the conditional bonds are

considered as a security for damages which the employer may recover in the action

against the contractor (MALLESONS, 2003).

Conditional bond is also seen as a default bond. It is a contract guarantee

whereby the surety accepts 'joint and several' responsibility for the performance of the

contractor's obligations under the building contract. In this, the contractor remains

primarily liable for his performance and not protected by the bond (SUPARDI et al.,

2011).

Conditional bonds are more often seen in domestic construction contracts and

usually provide that the guarantor will pay the bond amount to the employer provided

that certain conditions have been fulfilled. Usually, such conditions would be the

contractor's insolvency or breach of contract. This means that the employer will have

to prove its loss before receiving any monies payable under the bond (TCYOUNG,

2017).

b) Unconditional Bonds

Unconditional bond or "on demand" bond differs from conditional bonds

whereby the contractor has to pay the sum assured on the demand by the

employer/client without any proof of default. The contractor is entitled to insist that the

demand should be made in a form prescribed in the bond (MICHAEL, 2003).

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contract (DANIEL, 2008).

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It is a covenant by the surety (usually a bank) to indemnify the employer following contractor's default, subject to stated terms and up to a sum commonly between 10% and 20% of the main contract sum (SUPARDI et al., 2011). In most circumstances, unconditional bonds are required when there was a sum of money for a specific purpose against the contractor, the contractor might enjoy the used of funds otherwise the employer/client be protected away and improves the cash flow. This application is more to the retention sum where the employer expects that he was

entitled to call on the bond and receive payment immediately if any dispute arises in a

Essentially, an unconditional bond is made subject to conditions such as; the production of an architect or engineer's certificate stating it's opinion that there is a breach of the contract and the amount stated in the demand is the appropriate compensation for the breach, authentication of the signature of the owner in the demand and authentication of the signature of the Architect or Engineer in the Certificate.

Furthermore condition to an unconditional bond arises where the contract provides conditions to the payment of the demand (for example, that the contractor is in breach and failed to remedy the breach within X-days after receiving notice from the owner requiring him to do so). This type of clause creates an obligation between the owner and contractor separate from the obligation between the owner and the issuer of the bond; this could lead to the owner being in breach of contract by calling on the apparently unconditional bond. To avoid this problem, it is in the owner's interest that the contract does not mention the bond or any related condition (MALLESONS, 2003).

2.2. Types of Construction Bonds

According to MEHMET et al. (2006), performance bonds and payment bonds are the common types of bonds available in construction contracts, and those that are rarely considered in construction contracts are maintenance bonds, supply bonds and completion bonds. The most common construction bonds in Nigeria are bid bond, performance bond, advance payment bond and retention bond (OJO, 2011). The common bonds types in the US construction industry is either payment or performance (HINCHEY, 1986).



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Bond Guarantee Group highlighted the types of bond to included; Performance Bond, Payment Bond, Bid Bond - Proposal Bond - Financial Security Bond, Warranty Bond - Maintenance Bond, Supply Bond, Completion Bond, Subdivision Bond - Development Bond - Improvement Bond, Landscaping Bond, Service Contract Bond, Contract Bond - Construction Bond. GIWA-OSAGIE (2018) states that the various bonds use in international and local construction contracts are the tender bond, bid bond, advance payment or repayment guarantees, and performance bonds.

However, the focus of this study is on bid bond, performance bond, advance payment bond and retention bond, since they are what is common among construction contracts executed in Nigeria.

- a) **Bid Bonds** In this type of bond, the bidder (i.e. contractor and surety) usually agree to be firmly and jointly bound to pay a specified sum of money to the employer during the period of bid validity on the occurrence of certain events or conditions (GIWA-OSAGIE, 2018). According to Bond Guarantee Group, these bonds are usually written at 5% or 10% of the bid amount and are submitted along with the bid proposal. A bid bond simply shows that a contractor has been prequalified for a project and if the project is awarded to the contractor, the bid bond guarantees that the contractor will enter into a contract with the owner. If the contractor fails to enter into the contract, 5% or 10% may need to be paid to the owner as damages. Generally, there is no charge for this bond.
- b) Performance bond/Payment bond This is the final bond written when a contractor is awarded a project; and the bond guarantees nearly every term and condition in the contract. That is proper workmanship, completed on time, among others (Bond Guarantee Group). Whereas the payment bond guarantees that all employee, subcontractors, and suppliers have been paid. The bond guarantees the execution of the contract by the surety in the event that the contractor fails to fully perform the contract (GIWA-OSAGIE, 2018). This bond is usually taken out by the contractor, usually with a bank or insurance company (in return for payment of a premium) for the benefit and at the request of the employer, in stipulated maximum sum of liability and enforceable by the employer, in the event of the contractor's default, repudiation or insolvency (ROBINSON et al., 1996).



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A payment bond guarantees the owner that subcontractor's, labours and suppliers will be paid the monies that they are due from the principal, the owner is the obligee; the "beneficiaries" of the bond are the subcontractors and suppliers. Both the obligee and the beneficiaries may sue on the bond. An owner benefits indirectly from a payment bond in that the subcontractors and suppliers are assured of payment and will continue in performance. On a private project, the owner may also benefit by providing subcontractors and suppliers a substitute to mechanics liens, if the principal fails to pay the subcontractors or suppliers, they may collect from the principal or surety under the payment bond, up to the penal sum of the bond, payment bond is often less than the total amount of the prime contract and is

c) Advance Payment Bonds, according to GIWA-OSAGIE (2018), are bonds given by the surety after the pre-tender stage when the contract must have been awarded to the contractor or bidder. This bond ensure that an agreed percentage of the contract sum is paid in advance to the contractor on the strength of the surety's undertaking, or guarantee to refund such proportion of the said advance payment received from the employer representing the value of work not done in the event of the contractor failing to fulfil the terms of the contract.

intended to cover anticipated subcontractor and supplier costs (SWEET, 2000).

d) Retention bond is a guarantee or requirement to secure a due performance which lies in the background as a reassurance to the client at an overall loss during defect liability period that he may otherwise face which will be cushioned, to the limit of the bond (MALLESONS, 2003). According to JCT "98" in clause 30:3 "the employer may retain a percentage of the value of work, materials and goods referred to the contract which is named in the appendix as percentage of clarified value retained, provided always that the sum of the amount so retained equals the amount named in the said appendix as limit of retention fund which is 5%, limit of 10% of the contract sum as at the time of tender".

Retention fund is an amount that is due to the contractor which the client hold as a guarantee; should there be defects on the structure during defect liability period, these funds retained are to be used to make good such defects. Once the contractor feels that he has put right all the defects, complained upon by the client, he is entitled to press for the issuance of a "certificate of completion making good defects as this is a prerequisite for the release of the other moiety of the retention monies and must be



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procured before final certificate is due (SWEET, 2000). A contractor may furnish a

bond to the employer to secure an early release of retention money; if defects are then

found, the employer will thus have a fund to call on for their rectification as especially

when the contractor fails to carry out his duties to make good such defects. Moreover,

the contractor's money's are no longer retained (MURDOCH; HUGHES, 2000).

2.3. Benefits of Bonds

The main purpose of a bond is to provide some financial security in the form of

a cash sum payable by the surety for the contractor's failure to perform his obligations

under a contract (GIWA-OSAGIE, 2018). The benefits of bond utilisation includes; It

indicates that a contractor is capable of fulfilling the obligations of the contract, bonded

projects are more likely to be completed than non-bonded projects by the contractor,

the contractor or subcontractor bonding capacity could increase the chances of

securing more projects, the contractor could get technical, financial or management

assistance from the surety bond producer and underwriter, and in case of default by

the contractor, the client is assured of contract fulfilment by the surety company

(SFAA). Thus, Bonds are meant to provide financial security of the client/employer

against the default by the contractor in completing contractual obligations (ENTRUSTY

GROUP, 2005).

3. RESEARCH METHODOLOGY

The study covered the assessment of the perceptions of construction

professionals, financial and insurance experts on the level of bonds utilisation in the

Nigerian construction industry with a view to determining the benefits of bonds

utilisation in construction. The respondents are professionals in both contracting and

consulting organizations, banks and insurance companies, and construction owner's

(Clients) for both public and private sectors located in Abuja.

The choice of Abuja was based on the premise that Abuja is the Administrative

headquarters of the country with lots of construction firms having their head office or

branches in the country's capital as confirmed by (AJE et al., 2015). In addition, there

are a lot of construction projects being executed on a daily basis. Furthermore, most

of the professional's bodies related construction works have either their head office or

liaison office in Abuja.

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According to Saidu and Shakantu (2016), Abuja is one of the metropolitan cities in Nigeria with the highest population of construction and other sector professionals practising in either constructing or consulting, banking, insurance and manufacturing companies or firms. Financial and insurance experts were considered in the study because of the vital role they play in the issuance, insuring and administration of bonds for construction participants.

The quantitative research approach was adopted for the study, and well-structured questionnaires were used to collect data on the perception of the various professionals regarding the level of bond utilisation in the Nigeria construction industry. The questionnaires were administered by the authors and through the help of trained field assistants who were properly briefed about the research topic and given the necessary information on how to administer the questionnaire.

The questionnaire was designed in two sections using information derived from the review of the related literature. Section A covered the general information of the target respondents. Information gathered from section A served as a quality check and verification of the data from the other part of the questionnaire. Section B covered questions on the benefits and level of bond utilisation.

The respondents were requested to rate the level of bond utilisation by construction firms. This was based on a 5-point Likert scale, where 1 = very low, 2 = low, 3 = Average, 4 = high, and 5 = very high. The respondents were also, requested to rate the benefits bond utilisation in construction contracts. This was based on a 5-point Likert scale, where 1 = Not Important; 2 = Slightly Important; 3 = Moderately Important; 4 = Important; 5 = Very Important.

A pilot survey was adopted to test the suitability and appropriateness of the questionnaire to meet the study objectives as suggested by (FELLOWS; LIU, 2008). Eighteen (8) of the draft questionnaire were randomly distributed to the selected construction professionals and academics and based on their feedback, the final draft was made.

A total of 362 questionnaires were randomly distributed to target respondents within the study area. 169 of the questionnaires were retrieved out of the 382 distributed. 5 were discarded as a result of incomplete responses. Thus, only 164 were fit for the analysis, which represents a 45.30% valid response rate.



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Akintoye (2000) suggested that a response rate of 20 -30% is adequate for questionnaire surveys in construction management studies. Thus, 45.30% is adequate for this study.

Frequencies, percentages, and Relative importance index (RII) were used to analyse the collected data. Frequencies and percentages were used to analyse the general information of the respondents. Relative importance index was used to analyse the respondents' perception of the level of bond utilisation and benefits of bonds to the client. Relative Importance Index (RII) is represented in the formula;

RII =
$$\frac{\sum (1n_1+2n_2+3n_3+4n_4+....n(n_x))}{n(n_1+n_2+n_3+n_4+.....n_x)}$$

Where, n = the constant responding weighting given to each variable by the respondents, N = is the total number of respondents used in the analysis

The decision-rule for determining the level of awareness is based on the cutoff; that items with RII of "0.81 to 1.00 are rated "very high (VH)"; 0.61 to 0.80 are rated "High (H)"; 0.41 to 0.60 are rated "Moderate (M)"; 0.21 to 0.40 are rated "Low (L)"; and below 0.20 are rated "Very Low (VL)".

Furthermore, the reliability and internal consistency of the questionnaire was carried out using Cronbach's alpha test. This test measured the reliability of each of the field of the questionnaire and the mean of the entire fields of the same questionnaire. The acceptable value range of Cronbach alpha is between 0.0 and +1.0 and as the value tends toward 1, the higher the degree of internal consistency.

The Cronbach alpha value for the variables is 0.878 and 0.912, thereby implying that the questionnaire is credible and have a high degree of reliability. A research instrument is perfect as the value of the Cronbach alpha tends towards 1.0 (MOSER; KALTON, 1999). This analysis was carried out using statistical package for social science (SPSS) Version 20.

Table 1: Reliability statistics

| | | Case Processing | Summary | | |
|--------|-----------------------|-----------------|---------|------------------|-------|
| | | N | % | | |
| Case 1 | Valid | 164 | 100 | Cronbach's Alpha | 0.878 |
| | Excluded ^a | 0 | 0 | N of Items | 5 |
| | Total | 164 | 100 | | |
| 00 | Valid | 164 | 100 | Cronbach's Alpha | 0.912 |
| Case 2 | Excluded ^a | 0 | 0 | N of Items | 15 |



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Total 164 100

a. Listwise deletion based on all variables in the procedure.

Case 1- Level of bond utilisation; Case 2 - Benefits of bond utilisation

4. RESULTS AND DISCUSSION

4.1. General information of respondents

The analysis of the general information of the respondents showed that, on the basis of their categories 12.2% (20) are contractors, 20.12% (33) are Quantity Surveyors, 12.8% (21) are Architects, 17.68% (29) are Engineers, 25.00% (41) are Bankers/insurance officers, and 12.2% are clients. In a nutshell, bank/insurance companies constituted a larger proportion of the respondents as they are the major providers of the bonds to the construction companies.

In terms of year of experience, 23.78% of the respondents have experience between 0 - 5 years, 33.54% represent professionals with 6 - 10 years, 20.12% of the respondents are professionals with 11 - 15 years of experience, 16.46% represent professionals with 16 - 20, and finally 6.10% are professionals with 21 years and above experience.

The average year of experience is 9.5years. In a nutshell, it was inferred that the respondents experienced enough and information extracted from them could be relied upon. Academically, 47.56% of the respondents hold a Bachelor degree, while 23.78%, 26.22% and 2.44% hold a Higher National Diploma, Master degree and Doctorate degree respectively. This shows that the respondents are academically qualified to give an informed response that could aid the achievement of the study aim.

Based on the class of bonds, the respondents are more familiar with the conditional bonds than the unconditional bonds. This is evident in their responses; (133) 81.10% of them are familiar with conditional bonds while (31) 18.90% are familiar with unconditional.

Furthermore, the analysis revealed that the common bond types used among construction participants are performance bond (32.32%) and Advance payment bond (37.20%), and this is followed by retention bond (15.24%). This finding is agreement with MUHAMMED (2012) and OKE et al. (2015). According to These similar but separate studies, it was found that an advance payment bond and Performance bond are the most common types of bonds used in a construction contract in Nigeria.



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Table 2: General information of respondents

| Category | Classification | Freq. | % | Cum. % |
|---------------------------|-------------------------|-------|--------|--------|
| Categories of Respondents | Contractors | 20 | 12.20 | 12.20 |
| | Quantity surveyors | 33 | 20.12 | 32.32 |
| | Architects | 21 | 12.80 | 45.12 |
| | Engineers | 29 | 17.68 | 62.80 |
| | Banks/insurance | 41 | 25.00 | 87.80 |
| | Clients | 20 | 12.20 | 100.00 |
| | TOTAL | 164 | 100.00 | |
| Years of experience | 0 – 5 years | 39 | 23.78 | 23.78 |
| | 6 – 10 years | 55 | 33.54 | 57.32 |
| | 11 – 15 years | 33 | 20.12 | 77.44 |
| | 16 – 20 years | 27 | 16.46 | 93.90 |
| | 21 years and above | 10 | 6.10 | 100.00 |
| | TOTAL (Av. Year = 9.5) | 164 | 100.00 | |
| Academic Qualification | Higher National diploma | 39 | 23.78 | 23.78 |
| | Bsc/B.Tech | 78 | 47.56 | 71.34 |
| | Master degree | 43 | 26.22 | 97.56 |
| | Doctorate degree | 4 | 2.44 | 100.00 |
| | TOTAL | 164 | 100.00 | |
| Classes of Bonds | Conditional bond | 133 | 81.10 | 81.10 |
| | Unconditional bond | 31 | 18.90 | 100.00 |
| | TOTAL | 164 | 100.00 | |
| Common Bond | Bid bonds | 10 | 6.10 | 6.10 |
| | Advance payment bond | 53 | 32.32 | 38.41 |
| | Performance bond | 61 | 37.20 | 75.61 |
| | Payment bond | 15 | 9.15 | 84.76 |
| | Retention bond | 25 | 15.24 | 100.00 |
| | TOTAL | 164 | 100.00 | |

4.2. Level of awareness of bonds utilisation

The analysis of the respondent's perception of the level of bond utilisation is shown in Table 3. From the table it can be seen that based on the ranking of the respondents' perceptions, performance bond with (RII = 0.856) is ranked 1st, followed by advanced payment bond with (RII = 0.815) and thirdly, retention bond with (RII= 0.790). With the value of the relative important index, it can be concluded that all the respondents are aware of the bond types used in the Nigerian construction industry, as they all have their RII values greater than 0.50 (50%). Overall, the level of awareness of bond utilisation is 78.41%, implying a high level of awareness since it



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fell into the cut-off point of 0.61 to 0.80 set for "high' level. Thus, it is concluded that the level of bond utilisation in the Nigerian construction industry is high.

This result supports the finding of MUHAMMED (2012) who reported that the level of advance payment bond utilisation ranges between 61-80%. The result of this study also contradicts some findings of OKE et al. (2015) and MUHAMMED (2012). IT was found that the level of utilisation of bid bond, performance bond, and retention bond ranges between 5%-60%. This is in disagreement with the result as the least level of utilisation is in bid bond which is 0.690 (69%) and this fell within the cut-off point for High usages. OKE et al. (2015) who reported that on the overall, the level of awareness of the bond assessed was very low; and retention bond had the highest value of awareness, followed by bid/tender bond, performance bond and advance payment bond. It was, however, found by OKE et al. (2015) that considering the significance and usage of bond; advance payment bond and performance bond are the most widely used and significant in the construction industry of Nigeria. The least used are a bid bond and retention bond.

Table 3: Level of awareness of bonds utilisation in the construction industry

| | | Responses | | | | | | | |
|------|----------------------|-----------|-----|---------|------|-----------|-----|--------|------|
| S/Nr | Type of bond | Very Low | Low | Average | High | Very High | Sum | RII | Rank |
| 1 | Bid bonds | 17 | 36 | 12 | 54 | 45 | 566 | 0.690 | 5 |
| 2 | Advance payment bond | 4 | 13 | 18 | 61 | 68 | 668 | 0.815 | 2 |
| 3 | Performance bond | 2 | 10 | 9 | 62 | 81 | 702 | 0.856 | 1 |
| 4 | Payment bond | 12 | 20 | 13 | 55 | 64 | 631 | 0.770 | 4 |
| 5 | Retention bond | 5 | 21 | 15 | 59 | 64 | 648 | 0.790 | 3 |
| | Average | | | | | | | 78.41% | |

4.3. Benefits of Bond Utilisation

Table 4 shows that the result of the analysis of the respondents perceived the benefits of bond utilisation in the construction industry. From the table, Assurance of performance (RII= 0.927), Financial security (RII = 0.927), It makes the contractor have a sense of commitment (RII = 0.918), Completion of work within the stipulated time and cost budget (RII = 0.910), and Its guarantee that the contractor will meet its obligations according to the terms and condition agreed upon (RII = 0.899); are ranked 1st, 2nd, 3d, 4th and 5th respectively.

This finding supports the finding of OKE et al. (2015) who found that bonds ensure that contractors comply with conditions of the contract and also help to indemnify clients against default. According to The Surety & Fidelity Association of America, financial security and assurance of performance are key among the



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importance of bonds. Bonds ensure financial security and ensure timely completion and within budget.

For example, according to Oke and Ogunmola (2014), a retention bond has a significant relationship with construction time and cost performance. This implies the possibilities of having project cost and time being overrun as a result of default in the works of the contractor if there no retention bond or at least any other bond type. Bond also guarantee financial backing and ensure rectification of defects (OKE, 2013).

It is observed that bond utilisation in construction contracts can assist to cushion the effects of poor performance, which results from inefficiencies of the construction teams, faulty materials and workmanship, financial incapacity, among other factors. This increases the risks of failure in projects time, cost, quality, and other performance parameters.

Oke (2013) confirmed that the use of retention bond and other types of bonds reduces the level of risks and problems related to the performance of construction projects. Entrusty Group (2005) pointed out that the bonds provided for construction projects are meant to create financial safety of the client/employer against the failure of the contractor to complete its contractual obligations

The least ranked benefits of bond utilisation in construction are It allows for proper monitoring (RII = 0.865), In the event of liquidation/bankrupt of contractor, there will be a safety provision to both parties (RII = 0.821), It saves the contractor from any obstacles (RII = 0.767), Bid validity clearly protected (RII = 0.705), and Create mutual responsibility and discipline (RII = 0.649).

Regardless of the ranking of the variables, a critical examination of the relative importance index value of individual variables showed that they are highly beneficial in construction contracts. The RII value ranges from 0.927- 0.649 which fell in within the cut-off point of 0.61 to 0.80 set for "high" benefits. Furthermore, on average, the RII = 86.0%. It is, therefore, concluded that bond utilisation in a construction contract is highly beneficial to the parties to the contract and in the construction industry.

Table 4: Benefits of bond utilisation in the construction industry

| S/Nr | Benefits | RII | Rank |
|------|---|-------|------|
| 1 | Assurance of performance | 0.927 | 1 |
| 2 | Completion of work within the stipulated time and cost budget | 0.910 | 4 |
| 3 | Financial security | 0.927 | 1 |
| 4 | It saves the contractor from any obstacles | 0.767 | 13 |
| 5 | Increase the level of assurance of financial utilisation | 0.89 | 8 |
| 6 | Bid validity clearly protected | 0.705 | 14 |



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| 7 | It guaranteed that the contractor would meet its obligations according to the terms and condition agreed. | 0.899 | 5 |
|----|---|-------|----|
| 8 | In a case of default from the contractor, the client can call back on the bond to guard against loss. | 0.896 | 6 |
| 9 | Transparency | 0.883 | 9 |
| 10 | It also enables the client to know the strength of the contractor's ability. | 0.895 | 7 |
| 11 | It makes the contractor have a sense of commitment. | 0.918 | 3 |
| 12 | In the event of liquidation/bankrupt of the contractor, there will be a safety provision to both parties. | 0.821 | 12 |
| 13 | It allows for proper monitoring. | 0.865 | 11 |
| 14 | Create mutual responsibility and discipline. | 0.649 | 15 |
| 15 | It ensures proper compliance with building standard. | 0.883 | 9 |

Average 86.0%

5. CONCLUSION AND RECOMMENDATION

Failure of Time and cost performance of construction projects is now commonplace in the most construction industry of the world. With contractors being blamed for much of the failures. Bonds are obtained to safeguard clients from the financial problems and provide an incentive for proper and timely completion of the project by the contractor to eliminate failures and risks. This study assessed the level of bond utilisation in the Nigerian construction industry, with a view at examining the benefits of its utilisation in construction projects.

Based on the findings, the study concludes that the level of bond utilisation in the construction contract is high, with a performance bond and Advance payment bond is the most common construction bond type. Also, Assurance of performance, Financial security, It makes the contractor feels a sense of commitment, Completion of work within the stipulated time and cost budget, and Its guarantee that the contractor will meet its obligations according to the terms and condition agreed upon are the most important benefits derived from bond utilisation in the construction industry.

Consequent upon the finding of this study, the following recommendation was put forward as strategies for better knowledge on effective utilisation of bonds in the Nigerian construction industry. This study found that some of the practitioners are lacking ideas or knowledge on the least utilized bonds such as Retention and Payment bonds; thus, to make bonds more effective in the Nigerian construction industry, the researchers recommend that practitioners need to be enlightened about all types bonds used in the construction contracts. Considering the importance of bond, there is a need for proper documentation of all issues relating to bonds contract.

More benefits of bond utilisation could be identified from a similar study carried out in other regions of the country. So, there I need for further studies in that direction.



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In addition, a similar study could be carried out in the oil and gas sector of the Country, especially at the Niger-delta region of Nigeria that is dominated by oil and gas companies. Bond utilisation and management in construction contracts of oil and gas companies could be assessed.

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